



3COM® TRADE-UP PROGRAM



Promotion ID: 004886
Promotion Start Date: June 2, 2007
Promotion End Date: August 31, 2007

Effective June 2, 2007 through August 31, 2007, Trade-in your 3Com products and be eligible to receive up to a 20% mail-in or online rebate on 3Com qualifying purchases.

3Com continues to deliver innovative solutions that remove the complexity from networking to empower your business. 3Com meets these needs with new wire-speed, core switching solutions, IP convergence solutions and cost-effective, high-performance routing products.

3Com's Trade-Up Program rewards you when you trade-in old technology and move up to specific models of new 3Com products. Trade in competitive or 3Com Product and you can qualify for up to a 20% rebate towards the purchase of new 3Com equipment.

FOLLOW THESE FOUR SIMPLE STEPS TO PARTICIPATE:

STEP 1: PURCHASE NEW 3COM PRODUCT(S)

Purchases must be made from the 3Com Qualifying Purchases table (page 4-6) and may be made from an authorized reseller of the participant's choice, and are based upon the normal terms an end user would use when buying through this channel.

STEP 2: COMPLETE ALL TRADE-UP CLAIM FORMS

Complete the Trade-Up Claim Form (page 2), using the 3Com Qualifying Purchases form to calculate the amount of your rebate. Make sure to include the Certificate of Destruction (page 3). You also may complete the rebate online at www.3comrebates.com.

STEP 3: UPLOAD OR MAIL IN ALL COMPLETED FORMS WITHIN 60 DAYS OF RECEIVING NEW 3COM PRODUCT

Participants must either claim online and upload the required documents or mail in the completed documents within 60 days of receiving their

new 3Com products in order to receive a rebate. Only 3Com product purchases that have a matching trade of used product will receive a rebate. A copy of the Trade-Up form, Certificate of Destruction and a copy of the invoices showing proof of purchase of new 3Com product(s) must be included.

If claiming via mail, send completed Trade-Up forms to:

3Com Trade-Up Program Headquarters
P.O. Box 1391
Grand Rapids, MN 55745-1391

Important: *Inaccurate or incomplete information will delay receipt of rebates and in some cases may result in the package of forms being returned to the participant. Please ensure that all information and appropriate forms are included in the package, and please keep a copy of all forms for your records.*

STEP 4: RECEIVE REBATES

Once the completed forms have been received, processed and verified by 3Com, a rebate check will be issued for qualified transactions. Please allow up to 8 weeks after receipt of forms for receipt of rebate check.

Please note:

- ▶ Rebates are based on End-User purchase price. All rebates will be paid in U.S. dollars.
- ▶ Open to end-user companies in the 50 United States (and the District of Columbia) and Canada.
- ▶ See "Official Terms and Conditions for the 3Com Trade-Up Program", for more details.

| | | |
|-------------------------|--|-------------------|
| Last name: | | |
| First name: | Invoice No.: | Date of Purchase: |
| Title: | | |
| Business name: | | |
| Email address: | | |
| Business address: | | |
| City: | State/Province: | |
| Zip/Postal code: | Business federal tax identification number: | |
| Business phone: | Business fax: | |
| Reseller company name: | | |
| Reseller contact name: | | |
| Reseller email address: | | |
| Reseller address: | | |
| City: | State/Province: | |
| Zip/Postal code: | Reseller federal tax identification number*: | |
| Reseller phone: | Reseller fax: | |

I have read, understood, and accepted the terms and conditions for this offer, stated in the *3Com Trade-Up Program Official Terms and Conditions* on page 7. I certify that the information on this form is accurate and have verified the attached dated sales receipts or invoices.

| | |
|---------------------|-------|
| Customer signature: | Date: |
|---------------------|-------|

If you would like to transfer your rebate to your designated reseller, please sign below.
I authorize 3Com to issue my rebate directly to my reseller.

| | |
|------------|-------|
| Signature: | Date: |
|------------|-------|

BE SURE YOU HAVE FOLLOWED THESE SIMPLE STEPS:

1. Complete this entire 7-page form fully and clearly (indicating what was purchased).
2. Attach copies of purchase invoice(s).
3. Claim online and upload the required documents to **www.3comrebates.com** or mail this form and invoices to: 3Com Trade-Up Program Headquarters, P.O. Box 1391, Grand Rapids, MN 55745-1391

Questions?

Email 3Com Rebate Customer Service:

3comrebates@mardenkane.com

Call the 3Com Toll Free Rebate Hotline:

1-800-999-1568

*Only required if rebate is being issued to the reseller on behalf of the end user.

Invoices showing valid sales dates and eligible model numbers must be attached.

| 3COM SKU | DESCRIPTION | LIST PRICE | REBATE | PURCHASE PRICE | QTY. | TOTAL |
|---------------------|---|------------|--------|----------------|------|-------|
| SWITCH 4200G | | | | | | |
| 3CR17660-91 | Switch 4200G 12 Port | \$1,250.00 | 20% | | | |
| 3CR17661-91 | Switch 4200G 24 Port | \$1,995.00 | 20% | | | |
| 3CR17662-91 | Switch 4200G 48 Port | \$3,495.00 | 20% | | | |
| 3C17666 | Switch 4200G 1-Port 10G XFP | \$1,295.00 | 20% | | | |
| SWITCH 4500G | | | | | | |
| 3CR17761-91 | Switch 4500G 24 Port | \$3,295.00 | 20% | | | |
| 3CR17762-91 | Switch 4500G 48 Port | \$4,995.00 | 20% | | | |
| 3CR17771-91 | Switch 4500G PWR 24 Port | \$3,995.00 | 20% | | | |
| 3CR17772-91 | Switch 4500G PWR 48-Port | \$6,995.00 | 20% | | | |
| 3C17766 | Switch 4500G 2-Port 10Gigabit Mod (XFP) | \$4,195.00 | 20% | | | |
| 3C17767 | Switch 4500G 2-Port 10Gigabit Local Conn | \$995.00 | 20% | | | |
| SWITCH 4500 | | | | | | |
| 3CR17571-91 | Switch 4500 PWR 26-Port | \$1,795.00 | 20% | | | |
| 3CR17572-91 | Switch 4500 PWR 50-Port | \$3,295.00 | 20% | | | |
| SWITCH 5500 | | | | | | |
| 3CR17151-91 | 3Com Switch 5500-SI 28-port | \$1,595.00 | 20% | | | |
| 3CR17152-91 | 3Com Switch 5500-SI 52-port | \$2,995.00 | 20% | | | |
| 3CR17161-91 | 3Com Switch 5500-EI 28-port | \$2,195.00 | 20% | | | |
| 3CR17162-91 | 3Com Switch 5500-EI 52-port | \$3,795.00 | 20% | | | |
| 3CR17171-91 | 3Com Switch 5500-EI PWR 28-port | \$2,695.00 | 20% | | | |
| 3CR17172-91 | 3Com Switch 5500-EI PWR 52-port | \$4,695.00 | 20% | | | |
| 3CR17181-91 | 3Com Switch 5500-EI 28-port FX | \$2,995.00 | 20% | | | |
| SWITCH 5500G | | | | | | |
| 3CR17250-91 | 3Com Switch 5500G-EI 24-port | \$4,495.00 | 20% | | | |
| 3CR17251-91 | 3Com Switch 5500G-EI 48-port | \$7,995.00 | 20% | | | |
| 3CR17252-91 | 3Com Switch 5500G-EI PWR 24-port | \$5,595.00 | 20% | | | |
| 3CR17253-91 | 3Com Switch 5500G-EI PWR 48-port | \$9,995.00 | 20% | | | |
| 3CR17258-91 | 3Com Switch 5500G-EI SFP 24-port | \$6,995.00 | 20% | | | |
| 3C17260 | 3Com Switch 5500G-EI 8 port SFP Module | \$1,495.00 | 20% | | | |
| 3C17261 | 3Com Switch 5500G-EI 1 port 10G Module | \$2,995.00 | 20% | | | |
| 3C17268 | 3Com Switch 5500G-EI 2 port 10G Module | \$5,995.00 | 20% | | | |
| 3C17262 | 3Com Switch 5500G-EI Stacking Cable (65cm) | \$395.00 | 20% | | | |
| 3C17263 | 3Com Switch 5500G-EI Resilient Stacking Cable (1.5m) | \$495.00 | 20% | | | |
| 3C17269 | 3Com Switch 5500G-EI Stacking Cable (5m) | \$695.00 | 20% | | | |
| SWITCH 7700 | | | | | | |
| 3C16894 | 3Com Switch 7754 4-Slot Chassis Kit | \$1,990.00 | 20% | | | |
| 3C16895 | 3Com Switch 7757 7-Slot Chassis Kit | \$4,995.00 | 20% | | | |
| 3C16896 | 3Com Switch 7758 8-Slot Chassis Kit | \$7,995.00 | 20% | | | |
| 3C16886 | 3Com Switch 7750 96 Gbps Switch Fabric | \$5,995.00 | 20% | | | |
| 3C16889 | 3Com Switch 7750/7700 48-port 10/100BASE-TX Module | \$3,995.00 | 20% | | | |
| 3C16862A | 3Com Switch 7750/7700 20-port 1000BASE-X Module | \$5,995.00 | 20% | | | |
| 3C16863A | 3Com Switch 7750/7700 20-port 10/100/1000BASE-T Module | \$3,495.00 | 20% | | | |
| 3C16875A | 3Com Switch 7750/7700 1-port 10GBASE-X Module | \$4,995.00 | 20% | | | |
| 3C16888 | 3Com Switch 7750/7700 48-port 10/100/1000BASE-T Module | \$4,495.00 | 20% | | | |
| 3C16890 | 3Com Switch 7750 48-port 10/100/1000BASE-T PoE Module | \$5,995.00 | 20% | | | |
| 3C16891 | 3Com Switch 7750 48-port 10/100BASE-TX PoE Module | \$5,295.00 | 20% | | | |
| 3C168915 | 3Com Switch 7750/7700 48-port 100BASE-FX SFP Module | \$5,995.00 | 20% | | | |
| 3C168916 | 3Com Switch 7750/7700 12-port 10/100/1000BASE-T with 4-port 1000BASE-X Module | \$3,995.00 | 20% | | | |
| 3C168917 | 3Com Switch 7750/7700 12-port 1000BASE-X with 4-port 10/100/1000BASE-T Module | \$5,595.00 | 20% | | | |
| 3C16883 | 3Com Switch 7750 External PoE Power Rack | \$2,995.00 | 20% | | | |
| 3C16884 | 3Com Switch 7750/8800 PoE Power Supply Unit | \$1,495.00 | 20% | | | |

Invoices showing valid sales dates and eligible model numbers must be attached.

| 3COM SKU | DESCRIPTION | LIST PRICE | REBATE | PURCHASE PRICE | QTY. | TOTAL |
|----------------------|--|-------------|--------|----------------|------|-------|
| SWITCH 8800 | | | | | | |
| 3C17506A | 3Com Switch 8807 1200W AC Power Supply C19 | \$1,995.00 | 20% | | | |
| 3C17507A | 3Com Switch 8810/14 2000W AC Power Supply c19 | \$2,995.00 | 20% | | | |
| 3C17508 | 3Com Switch 8800 360 Gbps Fabric | \$19,995.00 | 20% | | | |
| 3C17511 | 3Com Switch 8800 1-port 10GBASE-X (XENPAK) Module | \$9,995.00 | 20% | | | |
| 3C17512 | 3Com Switch 8800 2-port 10GBASE-X (XFP) Module | \$12,995.00 | 20% | | | |
| 3C17513 | 3Com Switch 8800 12-port 1000BASE-X (SFP) Module | \$8,495.00 | 20% | | | |
| 3C17514 | 3Com Switch 8800 24-port 1000BASE-X (SFP) Module | \$13,495.00 | 20% | | | |
| 3C17516 | 3Com Switch 8800 24-port 10/100/1000BASE-T (RJ45) | \$7,495.00 | 20% | | | |
| 3C17526 | 3Com Switch 8800 4-port 10GBASE-X (XFP) | \$17,995.00 | 20% | | | |
| 3C17528 | 3Com Switch 8800 48-port 10/100/1000BASE-T (RJ45) | \$11,995.00 | 20% | | | |
| 3C17532 | 3Com Switch 8800 48-port 10/100/1000BASE-T (RJ45) Access | \$6,995.00 | 20% | | | |
| 3C17533 | 3Com Switch 8800 24-port 1000BASE-X IP6 (SFP) | \$13,495.00 | 20% | | | |
| 3C17534 | 3Com Switch 8800 24-port 10/100/1000BASE-T IP6 (RJ45) | \$11,995.00 | 20% | | | |
| 3C17536 | 3Com Switch 8800 4-port 10GBASE-X (XFP) IP6 | \$29,995.00 | 20% | | | |
| 3C17540 | 3Com Switch 8814 AC Chassis Kit | \$16,000.00 | 20% | | | |
| 3C17541 | 3Com Switch 8810 AC Chassis Kit | \$11,000.00 | 20% | | | |
| 3C17543 | 3Com Switch 8807 AC Chassis Kit | \$6,000.00 | 20% | | | |
| 3CR1752191 | 3Com Switch 8800 Advanced Software (IS-IS, BGP4) | \$4,995.00 | 20% | | | |
| NBX® PRODUCTS | | | | | | |
| 3C10600B | NBX V3000 Analog IP Telephony Solution | \$1,995.00 | 10% | | | |
| 3CV3000PWRB | 3Com NBX PoE Bundle | \$2,895.00 | 10% | | | |
| 3C10240 | NBX V3000 512MB Memory Upgrade Kit | \$650.00 | 10% | | | |
| 3C10233 | NBX V5000 CP 256MB Memory FRU | \$400.00 | 10% | | | |
| 3C10207 | NBX V5000 Platform Disk Mirroring Kit | \$3,500.00 | 10% | | | |
| 3C10602A | 3Com 3001R Platform | \$4,995.00 | 10% | | | |
| 3C10199A | 3Com 3001R Platform Disk Mirroring Kit | \$3,500.00 | 10% | | | |
| 3C10605A | V3000 4-slot Expansion Chassis | \$1,500.00 | 10% | | | |
| 3C10317 | NBX Single Device Upgrade (NBX V3000 and NBX V5000 only) | \$225.00 | 10% | | | |
| 3C10287 | NBX 125 Device Upgrade (NBX V3000 and NBX V5000 only) | \$15,000.00 | 10% | | | |
| 3C10325 | NBX 250 Device Upgrade (NBX V3000 and NBX V5000 only) | \$24,600.00 | 10% | | | |
| 3C10114C | NBX Analog Line Card | \$1,120.00 | 10% | | | |
| 3C10370 | NBX Uplink Card | \$200.00 | 10% | | | |
| 3C10116D | NBX T1/PRI Card | \$3,700.00 | 10% | | | |
| 3C10117C | NBX Analog Terminal Card - Worldwide version | \$1,300.00 | 10% | | | |
| 3C10164D-ST | NBX BRI-ST Card | \$1,495.00 | 10% | | | |
| 3C10165D | NBX E1 Card | \$3,700.00 | 10% | | | |
| 3C10390 | 3Com Legacy Link Gateway for Norstar Handsets | \$2,400.00 | 10% | | | |
| 3C10391 | 3Com Legacy Link Gateway for Meridian Handsets | \$2,400.00 | 10% | | | |
| 3C10392 | 3Com Legacy Link Gateway for Analog Handsets (16 Port FXS) | \$3,100.00 | 10% | | | |
| 3C10283 | Legacy Link Nortel-NBX Handset Gateway Device License | \$16.00 | 10% | | | |
| 3C10361 | Legacy Link Analog Gateway License | \$16.00 | 10% | | | |
| 3C10399A | 3Com 3100 Entry Phone | \$100.00 | 10% | | | |
| 3C10403A | 3Com 3103 Manager Phone | \$365.00 | 10% | | | |
| 3C10405B | NBX 3105 Attendant Console | \$225.00 | 10% | | | |
| 3C10399A | 3Com 3100 Entry Phone | \$100.00 | 10% | | | |
| 3C10401B | 3Com 3101 Basic Phone | \$155.00 | 10% | | | |
| 3C10401SPKRB | 3Com 3101SP Basic Speakerphone | \$180.00 | 10% | | | |
| 3C10402B | 3Com 3102 Business Phone | \$240.00 | 10% | | | |
| 3C10403B | 3Com 3103 Manager Phone | \$365.00 | 10% | | | |
| 3C10405B | 3Com 3105 Attendant Console | \$225.00 | 10% | | | |

Invoices showing valid sales dates and eligible model numbers must be attached.

| 3COM SKU | DESCRIPTION | LIST PRICE | REBATE | PURCHASE PRICE | QTY. | TOTAL |
|--------------------------------|--|------------|--------|----------------|------|-------|
| 3C10406A | 3Com 3106C Cordless Phone | \$415.00 | 10% | | | |
| 3C10407A | 3Com 3107C Cordless Phone | \$515.00 | 10% | | | |
| 3C10410 | NBX Group 0 Phone License | \$50.00 | 10% | | | |
| 3C10411 | NBX Group 1 Phone License | \$85.00 | 10% | | | |
| 3C10412 | NBX Group 2 Phone License | \$135.00 | 10% | | | |
| 3C10400B | NBX Analog Terminal Adapter | \$195.00 | 10% | | | |
| 3C10474 | 3Com PoE Supply-1 Port 802.3af | \$65.00 | 10% | | | |
| 3C10440 | NBX ACD 3-Agent Upgrade (1X use) | \$1,250.00 | 10% | | | |
| 3C10441 | NBX ACD 1-Agent License (unit based) | \$250.00 | 10% | | | |
| 3C10316 | NBX pcXset™ x1 User License (unit-based license) | \$160.00 | 10% | | | |
| 3C10154 | NBX pcXset Site License | \$6,000.00 | 10% | | | |
| 3C10319 | NBX Media Driver Application Port/1 (unit-based license) | \$120.00 | 10% | | | |
| 3C10329 | NBX Media Driver Application Site License | \$2,400.00 | 10% | | | |
| 3C10328 | NBX IP Virtual Tie Line 2-port license (unit-based license) | \$1,000.00 | 10% | | | |
| 3C10277 | NBX VPIM multisite Messaging Exchange site license for NBX 100 & NBX V5000 | \$3,000.00 | 10% | | | |
| 3C10279 | NBX 3rd-party Msg site license for NBX 100 & NBX V5000 | \$8,000.00 | 10% | | | |
| 3C10280 | NBX Complement Attendant Software (CAS) Site License | \$10.00 | 10% | | | |
| 3C10450A | ExecutiveAssistant Base Package | \$1,650.00 | 10% | | | |
| 3C10451 | Record & Monitor Module | \$550.00 | 10% | | | |
| 3C10452A | EA Basic Client | \$40.00 | 10% | | | |
| 3C10453A | EA Advanced Client | \$110.00 | 10% | | | |
| 3C10454A | Supervisor Client | \$165.00 | 10% | | | |
| 3C10380 | eXchange Call Center Base Package | \$5,500.00 | 10% | | | |
| 3C10381 | eXchange Agent Inbound Voice Licenses | \$2,500.00 | 10% | | | |
| 3C10382 | eXchange Visor License | \$4,750.00 | 10% | | | |
| 3C10383 | eXchange Visor-Monitor Only | \$1,800.00 | 10% | | | |
| 3C10384 | Agent Board License | \$500.00 | 10% | | | |
| 3C10385 | Wall Board License | \$500.00 | 10% | | | |
| 3C10386 | Formula Editor License | \$500.00 | 10% | | | |
| 3C10387 | WFM Connectivity license | \$500.00 | 10% | | | |
| 3C10510 | Education Module Base Package Includes 500 Students | \$1,500.00 | 10% | | | |
| 3C10511 | Additional 250 Students Add On | \$500.00 | 10% | | | |
| 3C10512 | Base Package-Additional Schools on Same Server, Includes 500 Students | \$1,500.00 | 10% | | | |
| 3C10286 | Call Record and Monitor Site License | \$650.00 | 10% | | | |
| WIRELESS INFRASTRUCTURE | | | | | | |
| 3CRWX275075A | WLAN Managed AP 2750, Single Radio | \$249.00 | 20% | | | |
| 3CRWX375075A | WLAN Managed AP 3750, Dual Radio | \$449.00 | 20% | | | |

3Com's Trade-Up Program is open to eligible end-user companies in the United States and Canada. Resellers or resale companies are not eligible to participate in the 3Com Trade-Up Program unless acting on the behalf of an identified end user. 3Com employees and their immediate families as well as 3Com agencies and their employees are not eligible to participate in the 3Com Trade-Up Program.

The claim form or online claim must be fully completed and accompanied by an end-user invoice with purchases of eligible products clearly indicated. 3Com will only accept a claim that is accompanied by an invoice dated between June 2, 2007 and August 31, 2007 and postmarked with in 60 days of receiving new 3Com products. All claims must be received by October 31, 2007. Trade-Up awards will not be honored without complete documentation. Resellers are not eligible for a Special Pricing Quote (SPQ) on deals where they know the end user is claiming a trade-up as part of the 3Com Trade-Up Program. Claims where the reseller attempts to claim both the SPQ and the Trade-Up Rebate will be denied.

There is a U.S. \$250,000 Trade-Up Program credit maximum for every end-user company. If credit totals more than U.S. \$250,000, 3Com corporate approval is required.

Leased, rented, stolen, or licensed-against equipment is prohibited for use in 3Com's Trade-Up Program. Product(s) being traded must be wholly owned by the end-user company. Parts or partial products are not acceptable as trade-up product(s). 3Com reserves the right to determine whether equipment being traded is comparable or complete.

In the event of a dispute over whether or not equipment is equal in type and quantity, the judgment of 3Com will prevail.

Please allow up to eight (8) weeks to receive your rebate check. All rebates will be paid in U.S. dollars.

3Com reserves the right to require reseller proof of purchase or other documentation from its reseller[s], at its sole discretion, before payment of the rebate.

3Com may, at its sole discretion, disqualify claims that do not comply with the guidelines established in the Terms and Conditions or where 3Com believes that fraudulent or inaccurate claims have been submitted. Attempts to obtain cash award in violation of these terms and conditions may constitute fraud, and may be a violation of postal, federal and state or local laws. 3Com may not permit any participant found in violation of these Terms and Conditions to participate in this or any other 3Com promotion.

Program is void where prohibited by law or company policy. 3Com will not be held liable if credit is issued in violation of specific company policies or local country laws.

Rebate checks will be issued to the end-user company, not the participant as an individual. Rebate checks may be issued to the reseller if authorized in writing by the end-user company. 3Com shall not be liable to any end-user company or any participant for its issuance of rebate(s) to the name and place specified on the Trade-Up Form. Once issued by 3Com, rebate checks are not transferable and will not be reissued for use by another participant.

If the end-user company representative wants his/her reseller to receive the rebate check directly, the end-user company representative must authorize the rebate transfer to the reseller by signing the rebate transfer line on the claim form.

3Com is not responsible for claim forms that are illegible, late, lost or mutilated in the mail or postage due to postal service.

End-user company is responsible for payment of all taxes in connection with the receipt of any trade-in rebates, if applicable.

Rebate values will be calculated according to eligible product(s) purchase price.

3Com reserves the right to change or terminate this promotion at any time without advanced notice. This promotion cannot be used in conjunction with any other pricing promotion on this product.

By participating in this promotion you hereby grant to 3Com the right, subject to reasonable requirements of safety and security, to audit your records as is reasonably necessary for 3Com to ensure the validity of any claim for a rebate payment and compliance with the terms and conditions of the promotion. 3Com shall be entitled to such audit any promotion claim at any time after giving at least 48 hours written notice. Audit is to be carried out at 3Com's expense and during normal business hours. You shall give 3Com all reasonable assistance in making arrangements for such investigations and audit.

In the event that such an audit leads 3Com to reasonably conclude that claim for Rebate Payment is not valid, 3Com may:

- ▶ Reject the claim without any rights of recourse; and/or
- ▶ Recover the Rebate Payments paid under this Promotion and all 3Com' reasonable costs of the audit;
- ▶ Terminate your participation in any future Promotions.

Materials submitted become the property of 3Com Corporation and will not be returned.

Visit www.3com.com for more information about 3Com secure converged network solutions.

3Com Corporation, Corporate Headquarters, 350 Campus Drive, Marlborough, MA 01752-3064
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